



Economic evaluation: From “Does it work?” to “Is it worth it?”

JEFFREY S. HOCH, PHD

PROFESSOR AND CHIEF, DIVISION OF HEALTH POLICY
AND MANAGEMENT, DEPARTMENT OF PUBLIC HEALTH
SCIENCES

ASSOCIATE DIRECTOR, CENTER FOR HEALTHCARE
POLICY AND RESEARCH

UNIVERSITY OF CALIFORNIA, DAVIS



1

Disclaimer

The opinions expressed in this talk are mine and
do not represent official positions of the people
or groups with whom I work.

© Jeffrey S. Hoch, PhD

2

What is economic evaluation? (part 1)

THE ART OF “SMART SHOPPING”: WHAT YOU GET AND WHAT IT COSTS

© Jeffrey S. Hoch, PhD

3



4

Smart shopping 101

- ▣ What you get
 - Quantity,
 - Quality,
 - Cost

?



5

© Jeffrey S. Hoch, PhD

5

Is the new thing worth it?



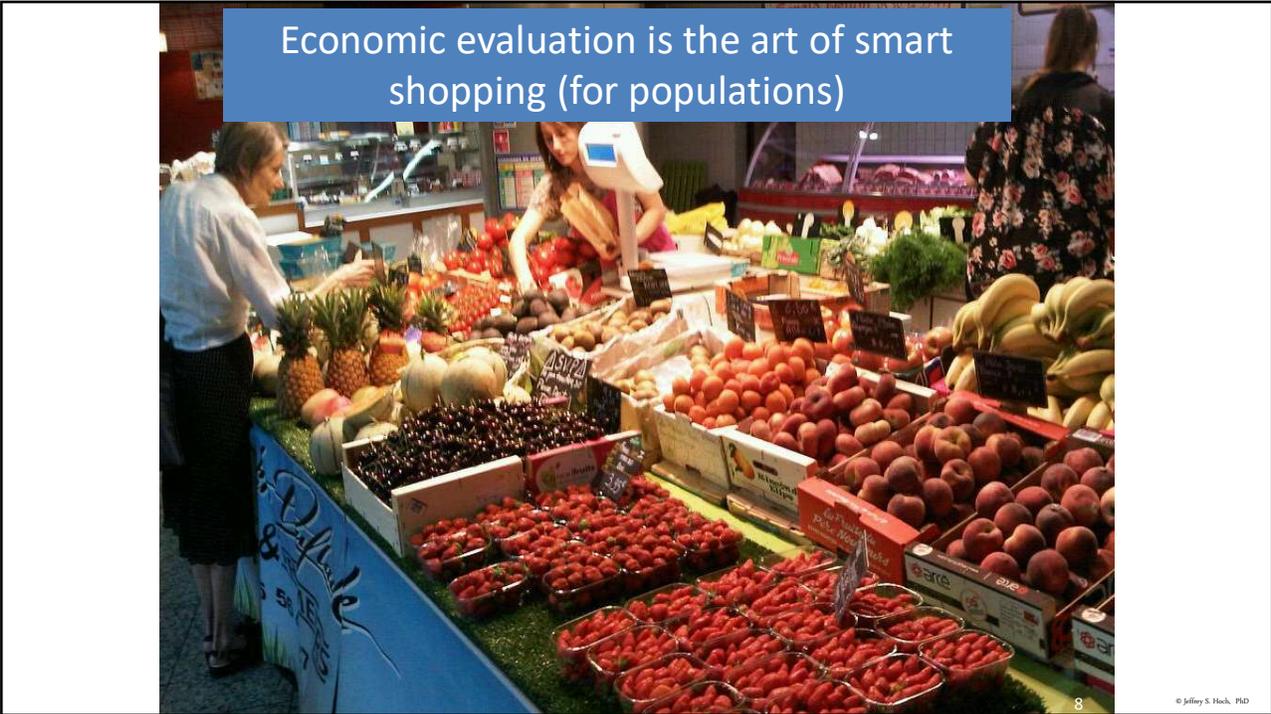

6

© Jeffrey S. Hoch, PhD

6



7



8

Economic evaluations

- Cost Benefit Analysis (CBA)
- Cost Utility Analysis (CUA)
- Cost Effectiveness Analysis (CEA)
- Cost Minimization Analysis (CMA)
- Cost blah blah analysis (CBBA)

© Jeffrey S. Hoch, PhD

9

Must examine what it costs **and** what you get!!!

CAPPUCCINO	\$10
CAFF�	\$6
HOT DOG	\$4
TOAST	\$2

© Jeffrey S. Hoch, PhD

10

The Importance of Outcome (○)

- CBA
- CUA
- CEA
- CMA
- Many Outcomes (○) in \$
- Two ○s (Q&q) in one QALY
- One ○ in whatever
- Zero ○s (NO OUTCOMES!)

!!!! The decision about how to treat
outcome determines the type of economic
evaluation

11

© Jeffrey S. Hoch, PhD

11

WHICH TYPE OF ECONOMIC EVALUATION TO USE?

- Effect data determines the technique:

Technique	Costs	Effect(s)
Cost-Minimization Analysis	\$	0 (equivalent)
Cost-Effectiveness Analysis	\$	1 outcome not in \$
Cost-Utility Analysis	\$	2 outcomes: quality and length of life
Cost-Benefit Analysis	\$	many outcomes in \$

12

© Jeffrey S. Hoch, PhD

12

COST-MINIMIZATION: SCREENING

ONLINE EXCLUSIVE

The Use of Registered Nurses to Perform
Flexible Sigmoidoscopy Procedures in Ontario:
A Cost Minimization AnalysisSigmoidoscopie flexible effectuée par les
infirmières autorisées en Ontario :
analyse de minimisation des coûts

The Use of Registered Nurses to Perform Flexible Sigmoidoscopy Procedures in Ontario

Abstract

Rationale: Rates of colorectal cancer (CRC) are on the rise in Canada. Flexible sigmoidoscopy (FS) is an initial screening test for CRC primarily used in adults aged 50 years and older at average risk for the disease. Physicians and registered nurses have been shown to have the same effectiveness in performing a FS procedure. This paper presents an analysis of the use of registered nurses (RN) compared to physicians in Ontario to assess costs to the healthcare system.

Objectives: To evaluate whether FS performed by RNs is a less costly alternative to increase access to CRC screening capacity in Ontario.

Methodology: A cost minimization analysis was conducted from a health system perspective.

Discussion: RN-performed FS is a viable alternative for increasing CRC screening capacity in Ontario. Remuneration schedules for on-call physicians must be taken into consideration if policies are developed for the implementation of RN screening procedures.

Results: The findings suggest that the use of RNs may be cost saving compared to physician-performed FS procedures, depending on physician remuneration.

13

© Jeffrey S. Hoch, PhD

13

CEA WITH QUALITY OF LIFE (CUA)

Wong et al. BMC Health Services Research 2012, 12:479
<http://www.biomedcentral.com/1472-6963/12/479>

RESEARCH ARTICLE

Open Access

Cost-effectiveness of a health-social partnership
transitional program for post-discharge medical
patientsFrances Kam Yuet Wong^{1*}, June Chau^{2†}, Ching So^{2†}, Stanley Yu Fu Tam^{3†} and Sarah McGhee^{2†}

Abstract

Background: Readmissions are costly and have implications for quality of care. Studies have been reported to support effects of transitional care programs in reducing hospital readmissions and enhancing clinical outcomes. However, there is a paucity of studies executing full economic evaluation to assess the cost-effectiveness of these transitional care programs. This study is therefore launched to fill this knowledge gap.

Methods: Cost-effectiveness analysis was conducted alongside a randomized controlled trial that examined the effects of a Health-Social Transitional Care Management Program (HSTCMP) for medical patients discharged from an acute regional hospital in Hong Kong. The cost and health outcomes were compared between the patients receiving the HSTCMP and usual care. The total costs comprised the pre-program, program, and healthcare utilization costs. Quality of life was measured with SF-36 and transformed to utility values between 0 and 1.

Results: The readmission rates within 28 (control 10.2%, study 4.0%) and 84 days (control 19.4%, study 8.1%) were significantly higher in the control group. Utility values showed no difference between the control and study groups at baseline ($p = 0.308$). Utility values for the study group were significantly higher than in the control group at 28 ($p < 0.001$) and 84 days ($p = 0.002$). The study group also had a significantly higher QALYs gain ($p < 0.001$) over time at 28 and 84 days when compared with the control group. The intervention had an 89% chance of being cost-effective at the threshold of £20000/QALY.

Conclusions: Previous studies on transitional care focused mainly on clinical outcomes and not too many included cost as an outcome measure. Studies examining the cost-effectiveness of the post-discharge support services are scanty. This study is the first to examine the cost-effectiveness of a transitional care program that used nurse-led services participated by volunteers. Results have shown that a health-social partnership transitional care program is cost-effective in reducing healthcare costs and attaining QALY gains. Economic evaluation helps to inform funders and guide decisions for the effective use of competing healthcare resources.

Keywords: Health-social transitional care, Readmission, Cost-effective analysis

14

© Jeffrey S. Hoch, PhD

14

What is economic evaluation? (part 2)

THE ECONOMICS PART

© Jeffrey S. Hoch, PhD

15



Econ can help!

- Cost-effectiveness analysis (CEA) is a type of economic evaluation.
- Economic evaluation is a part of health economics.
- Health economics is a field of economics.

ECONOMICS
 THE SCIENCE OF EXPLAINING TOMORROW WHY THE PREDICTIONS YOU MADE YESTERDAY DIDN'T COME TRUE TODAY.

© DESPAIR 05/11

© Jeffrey S. Hoch, PhD

16

WHAT IS ECONOMIC EVALUATION?

- “Methods such as ‘what we did last time,’ ‘gut feelings,’ and even ‘educated guesses’ are not always better than *organized consideration* of the factors involved in a decision to commit resources to one use instead of another.”

Drummond MF, O'Brien BJ, Torrance GW, Stoddart GL. *Methods for the economic evaluation of health care programmes*. 2nd ed. Oxford: Oxford University Press; 1997.

17

© Jeffrey S. Hoch, PhD

17

WHAT IS ECONOMIC EVALUATION?, CONT.

- “Methods such as ‘what we did last time,’ ‘gut feelings,’ and even ‘educated guesses’ are not always better than *organized consideration* of the factors involved in a decision to commit resources to one use instead of another.”

18

© Jeffrey S. Hoch, PhD

18

WHAT MAKES IT “ECONOMIC EVALUATION”?

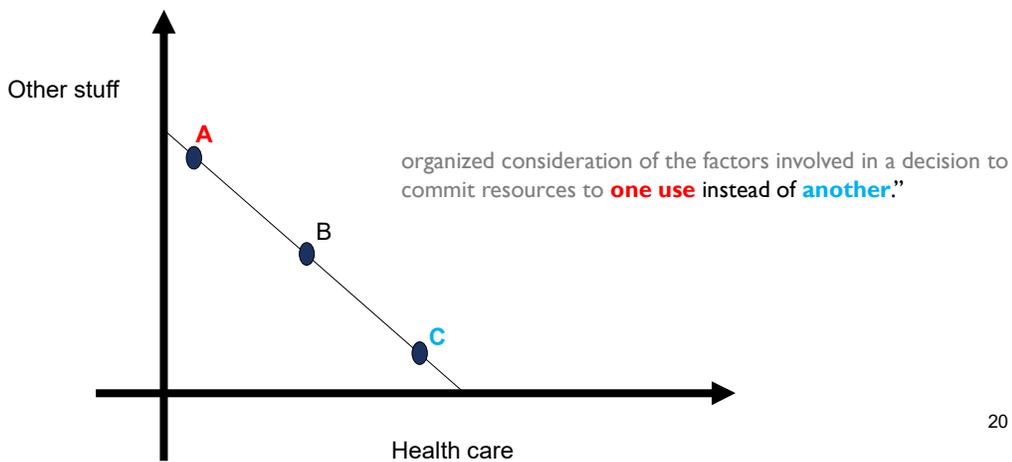
- organized consideration of the factors involved in a decision to commit resources to one use instead of another.”
- Economic (1 use)
■ Evaluation (organized)

19

© Jeffrey S. Hoch, PhD

19

ECONOMICS = SCARCITY AND TRADEOFFS



20

© Jeffrey S. Hoch, PhD

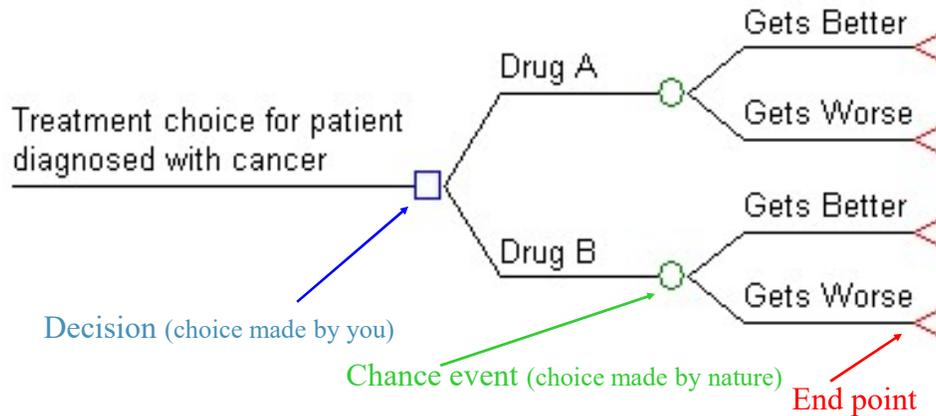
20



21

EVALUATION: DECISIONS, DATA, RESULTS

organized consideration of the factors involved in a decision to commit resources to one use instead of another.”



22

© Jeffrey S. Hoch, PhD

22

Economic evaluation ≠ Menu without prices nor prices with no menu



23

© Jeffrey S. Hoch, PhD

23

Why do economic evaluation?

IT INFORMS DECISIONS WHEN YOU WANT TO SPEND WISELY

© Jeffrey S. Hoch, PhD

24

WHY DO ECONOMIC EVALUATION?

- “That’s nice, but how much does it cost?”
- “Why should we pay more for this?”
- “Are there better ways to spend our resources?”

25

© Jeffrey S. Hoch, PhD

25

“Health economists are concerned... because **the prices of cancer drugs appear to be rising faster than the health benefits associated with them...** the increase in the cost of treatment exceeded the magnitude of improvement in efficacy... making each treatment advance less cost-effective than the one that preceded it.” Bach, 2009.

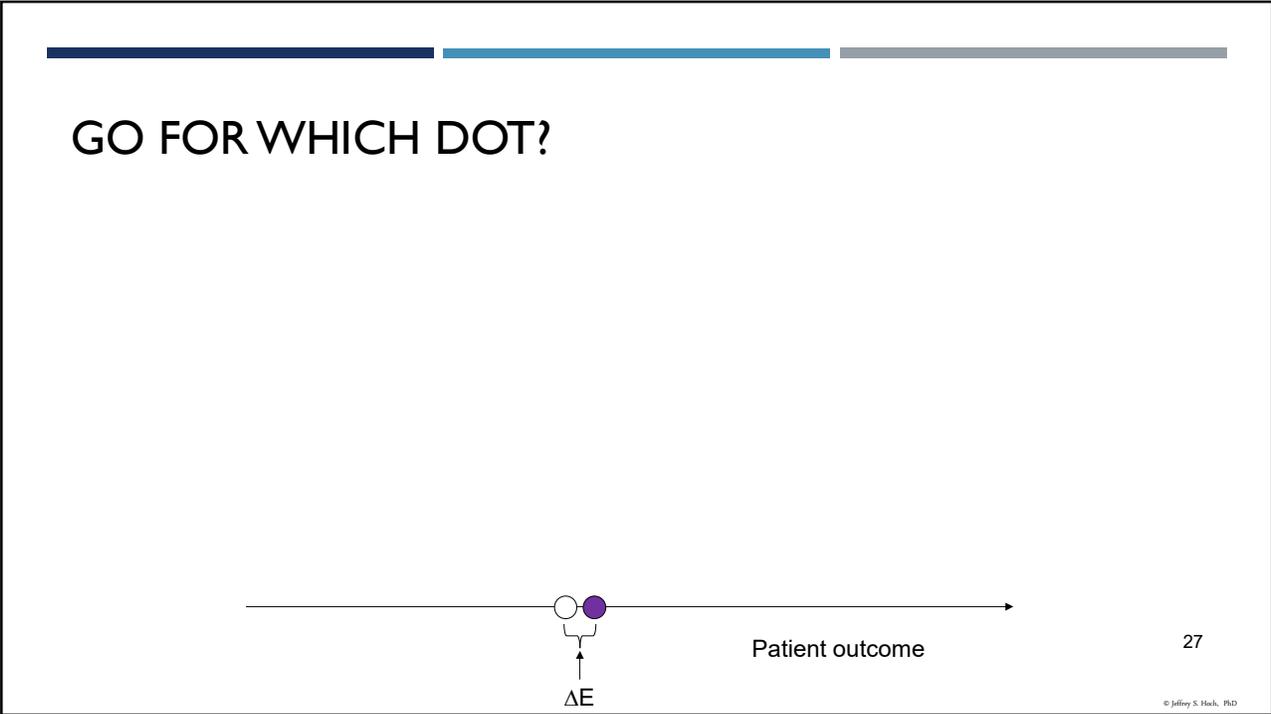


26

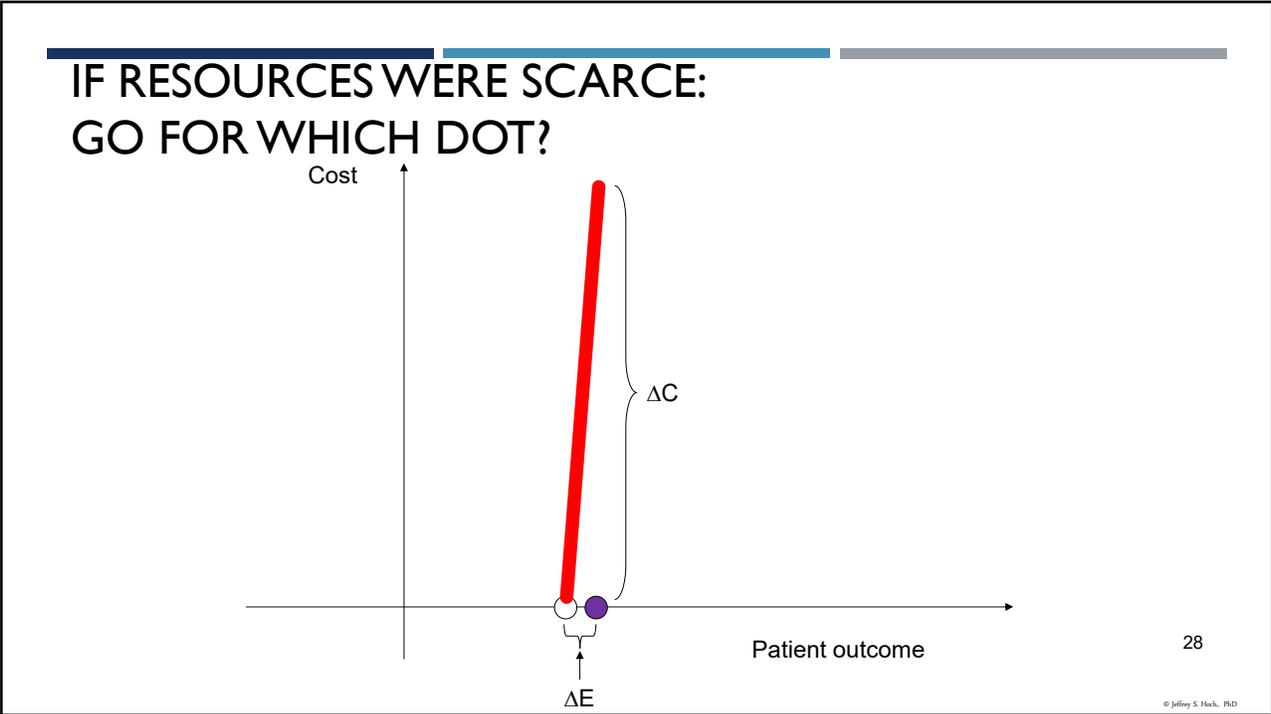
Copyright © 2009 Massachusetts Medical Society

© Jeffrey S. Hoch, PhD

26



27



28

WHO DOES ECONOMIC EVALUATION?

- Typically, it is done
 - in multi-disciplinary teamsby more than one group



29

© Jeffrey S. Hoch, PhD

29

Why do economic evaluation (again)?

RESULTS CAN VARY DEPENDING ON WHO DOES THE STUDY

© Jeffrey S. Hoch, PhD

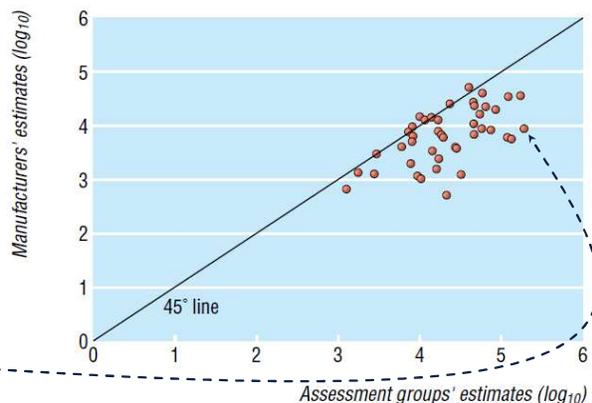
30

Miners AH, Garau M, Fidan D, Fischer AJ. Comparing estimates of cost effectiveness submitted to the National Institute for Clinical Excellence (NICE) by different organisations: retrospective study. *BMJ*. 2005 Jan 8;330(7482):65.

WHO DOES ECONOMIC EVALUATION?

- Typically, it is done in multi-disciplinary teams by more than one group

- Example where the groups with different financial incentives reach different conclusions
 - \$10,000 vs. \$100,000

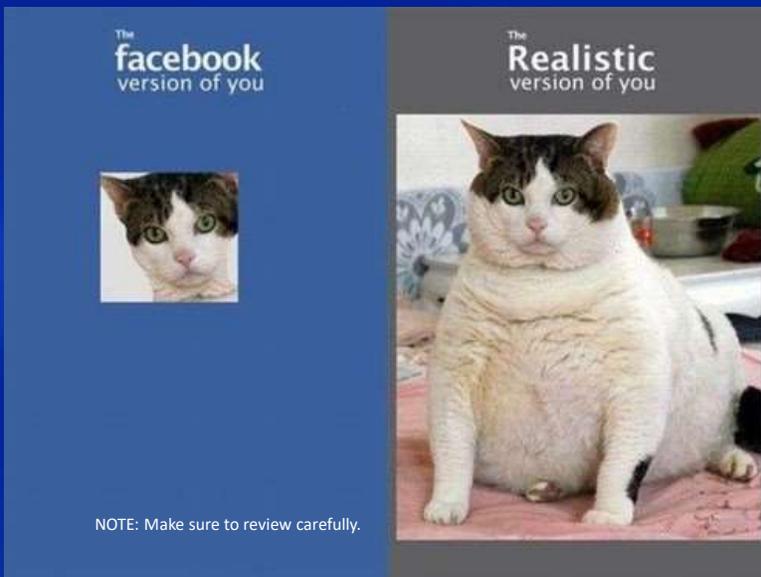


31

© Jeffrey S. Hoch, PhD

31

There may be more there than you thought



32

© Jeffrey S. Hoch, PhD

32

Who uses economic evaluation results?

DECISION MAKERS CAN USE THE RESULTS TO MAKE SURE THEY ARE SPENDING EFFICIENTLY

© Jeffrey S. Hoch, PhD

33

WHERE IS ECONOMIC EVALUATION USED?

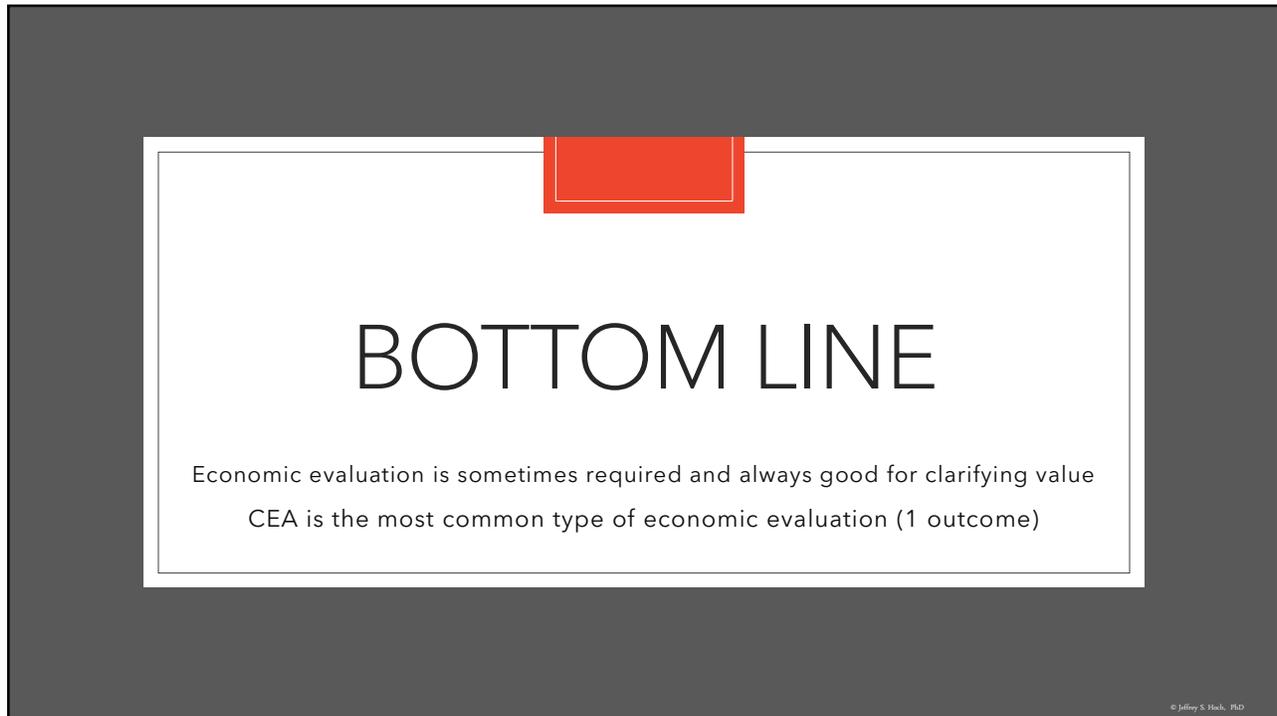
- Used all over the world, e.g.,
 - Center for Drug Evaluation (Taiwan)
 - The National Institute for Health and Care Excellence (UK)
 - Pan Canadian Oncology Drug Review (Canada)
 - Committee to Evaluate Drugs (Ontario, Canada)
- **Why?**
 - Yields *more* than evidence-based decisions, it *increases accountability* for \$ spent
 - **More than does it work or will it work? *Is it a good use of \$?***



34

© Jeffrey S. Hoch, PhD

34



BOTTOM LINE

Economic evaluation is sometimes required and always good for clarifying value
CEA is the most common type of economic evaluation (1 outcome)

© Jeffrey S. Hoch, PhD

35



When can you do cost-effectiveness analysis?

BEFORE, DURING OR AFTER THE TREATMENT IS FUNDED

© Jeffrey S. Hoch, PhD

36

WHEN IS ECONOMIC EVALUATION DONE?

- Economic evaluation can be done *before* or *after* a new treatment or intervention is in common use.
 - E.g.,
 - RCT of a new treatment shows it is effective, but is it cost-effective?
 - Clinicians use a new treatment in a way or on a different patient population from how it was originally studied.
 - Is this a good use of resources?
 - MRI for backache, PSA for women, cancer drug for 80+ year old patients, etc.

37

© Jeffrey S. Hoch, PhD

37

HOW IS ECONOMIC EVALUATION DONE?

- One studies either
 - *real* patients over a *hypothetically* useful amount of time
- Or
 - *hypothetical* patients over a *real* useful amount of time
- Comparing at least two alternatives with respect to their differences in costs and outcomes.

38

© Jeffrey S. Hoch, PhD

38

39

~~X~~. why are there rings on Saturn?

Because God liked it, so he
put a ring on it. Saturn was
NOT a single
lady.

TEST YOUR UNDERSTANDING

© Jeffrey Hoch, PhD

39

HOW DO WE GET ECONOMIC EVIDENCE?

- Two main options
 - Organic
 - Analyze your own
 - Synthetic
 - make some with what's around

ORIGINAL ARTICLE

Advantages of the Net Benefit Regression Framework for Economic Evaluations of Interventions in the Workplace

A Case Study of the Cost-Effectiveness of a Collaborative Mental Health Care Program for People Receiving Short-Term Disability Benefits for Psychiatric Disorders

Jeffrey S. Hoch, PhD and Carolyn S. Davis, PhD

Objective Economic evaluation commonly incorporates trials of new treatments or interventions. However, regression methods and their corresponding advantages for the analysis of cost-effectiveness data are not well known. Methods To illustrate regression-based economic evaluation, we present a case study involving the cost-effectiveness of collaborative mental health care programs for people receiving short-term disability benefits for psychiatric disorders. Results Net benefit regression offers a simple option for cost-effectiveness analysis of person-level data. By placing economic evaluation in a regression framework, regression-based techniques can facilitate the analysis and provide simple solutions to commonly encountered challenges. Conclusions Economic evaluation of person-level data, from a clinical trial, should use net benefit regression to facilitate analysis and obtain results.

RESEARCH ARTICLE

Decision Analysis in Aerospace Medicine: Costs and Benefits of a Hyperbaric Facility in Space

Ava John-Baptiste, Thea Cook, Sharon Strauss, Gary Nackle, Gary Gray, George Tomlinson, and Murray Krahn

John-Baptiste A, Cook T, Straus S, Nackle G, Gray G, Tomlinson G, Straus G. Decision analysis in aerospace medicine: costs and benefits of a hyperbaric facility in space. *Aviation Space Environ Med* 2006;77:424-31.

Introduction Assembly and maintenance of the International Space Station (ISS) requires an unprecedented number of spacewalks, which expose astronauts to the risk of decompression sickness (DCS). The objective of decision analysis is to compare a hyperbaric oxygen (HBO) chamber to current available therapy for DCS treatment on the ISS. Methods A decision analysis model that estimates costs over the lifespan of the ISS was constructed. Inputs to the model for probabilities, costs, and increases in disability-adjusted life expectancy were identified from a review of literature including a systematic literature review and an iterative consultation process with personnel in the Canadian Space Agency and the National Aeronautics and Space Administration (NASA). The decision model was analyzed using the methods of Markov-Carlo simulation and expected value calculation. Main results Decision analysis revealed the present value of cost and quality-adjusted life expectancy (QALYs) and the overall probability of mission completion over the life cycle of the ISS. Sensitivity analysis was performed. Results The HBO chamber strategy is associated with a total cost of \$11.5 million to net cost saving of \$1.2 million with 95% CI = \$1.2 million, \$51.5 million. An HBO chamber within the lifetime of a program would save more and generate more quality-adjusted life expectancy. Conclusions The result is sensitive to the lifespan of the ISS. Conclusions As a HBO chamber is an HBO chamber (that, though not unique, would not be unique), decision analysis is a useful tool for use in priority setting in aerospace medicine. Keywords decompression sickness, cost-effectiveness, Markov model, Markov-Carlo simulation.

40

© Jeffrey S. Hoch, PhD

40

EXAMPLES

- A medical journal publishes your study showing that usual care.
 - Option 1 (trial-based): Using the clinical trial data to show the effectiveness of the new treatment compared to usual care.
 - Option 2 (model-based): Using the trial data (or published studies, clinical opinion, etc.) to estimate the extra cost and the extra effectiveness of the new treatment.
 - Option 3 (“real world”): Using the data from real-world practice to estimate the extra cost and the extra effectiveness of the new treatment.
- What if you only have 1 year of data?



Khor et al. BMC Cancer 2014, 14:586
http://www.biomedcentral.com/1471-2407/14/586

RESEARCH ARTICLE

Open Access

Real world costs and cost-effectiveness of Rituximab for diffuse large B-cell lymphoma patients: a population-based analysis

Sara Khor^{1,2,3,4}, Jaclyn Beca^{1,2,3}, Murray Krahn^{3,5,6,7,11}, David Hodgson^{3,7,8,11}, Linda Lee⁹, Michael Crump¹⁰, Karen E Bremner⁶, Jin Luo¹¹, Muhammad Mamdani^{2,7,11}, Chaim M Bell^{7,12}, Carol Sawka^{3,7}, Scott Gavura¹³, Terrence Sullivan^{3,7,14}, Maureen Trudeau¹⁵, Stuart Peacock^{3,14,17} and Jeffrey S Hoch^{1,2,3,7,11*}

Abstract

Background: Current treatment of diffuse-large-B-cell lymphoma (DLBCL) includes rituximab, an expensive drug, combined with cyclophosphamide, doxorubicin, vincristine, and prednisone (CHOP) chemotherapy. Economic models have predicted rituximab plus CHOP (RCHOP) to be a cost-effective alternative to CHOP alone as first-line treatment of DLBCL, but it remains unclear what its real-world costs and cost-effectiveness are in routine clinical practice.

Methods: We performed a population-based retrospective cohort study from 1997 to 2007, using linked administrative databases in Ontario, Canada, to evaluate the costs and cost-effectiveness of RCHOP compared to CHOP alone. A historical control cohort (n = 1,099 with DLBCL who received CHOP before rituximab approval) was hard-matched on age and treatment intensity and then propensity-score matched on sex, comorbidity, and histology to 1,099 RCHOP patients. All costs and outcomes were adjusted for censoring using the inverse probability weighting method. The main outcome measure was incremental cost per life-year gained (LYG).

Results: Rituximab was associated with a life expectancy increase of 3.2 months over 5 years at an additional cost of \$16,298, corresponding to an incremental cost-effectiveness ratio of \$61,984 (95% CI \$34,087-\$135,890) per LYG. The probability of being cost-effective was 90% if the willingness-to-pay threshold was \$100,000/LYG. The cost-effectiveness ratio was most favourable for patients less than 60 years old (\$31,800/LYG) but increased to \$80,600/LYG for patients 60-79 years old and \$110,100/LYG for patients ≥80 years old. We found that post-market survival benefits of rituximab are similar to or lower than those reported in clinical trials, while the costs, incremental costs and cost-effectiveness ratios are higher than in published economic models and differ by age.

Conclusions: Our results showed that the addition of rituximab to standard CHOP chemotherapy was associated with improvement in survival but at a higher cost, and was potentially cost-effective by standard thresholds for patients <60 years old. However, cost-effectiveness decreased significantly with age, suggesting that rituximab may not be as economically attractive in the very elderly on average. This has important clinical implications regarding age-related use and funding decisions on this drug.

41

WHY YOU SHOULD CARE?

01

Costs challenge patients and payers

02

Paying for **Value** (not volume) is a popular 'solution'

03

Cost-effectiveness analysis is a way to look at **Value**.



#7485

© Jeffrey S. Hoch, PhD

42

43

WHAT IS VALUE?

process →

outcome →

cost →

“In most industries, “value” as defined by consumers is associated with in four attributes:

- Accessibility: “can I get what I need or want from you?”
- Service: “is dealing with you a pleasant experience?”
- Effectiveness: “is what you’re providing going to satisfy my need or want?”
- Costs: “what’s the cost to me and my family and is it worth it?”

<https://tinyurl.com/ow7rf17>
© Jeffrey Hoch, PhD

43

Using cost-effectiveness analysis in the real world?

KEEPING IN MIND WHAT'S IMPORTANT

© Jeffrey S. Hoch, PhD

44

45

TO USE CEA, YOU MUST HAVE ...

- 4 Quadrants
- 3 Findings
- 2 Items of interest
- 1 Thing



<https://tinyurl.com/ycmqu724>

© Jeffrey S. Hoch, PhD

45

46

COUNT DOWN TO USE

- 4 Quadrants
- 3 Findings
- 2 Items of interest
- 1 Thing



<https://tinyurl.com/ycmqu724>

© Jeffrey S. Hoch, PhD

46

47

WHERE ARE WE?

CEA tells you a *tradeoff* located in one of 4 areas



4 Quadrants, 3 Findings, 2 Items of interest, 1 Thing

© Jeffrey S. Hoch, PhD

47

48

4 potential outcomes

2 dimensions x 2 directions	Less effective	More effective
Costs more		
Costs less		

4 Quadrants, 3 Findings, 2 Items of interest, 1 Thing

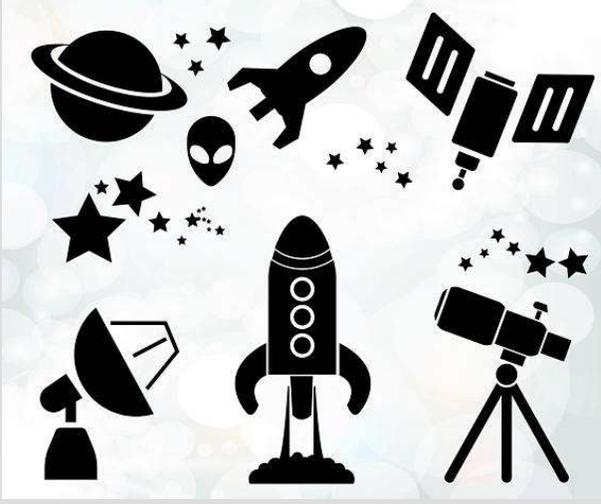
© Jeffrey Hoch, PhD

48

49

COUNT DOWN TO **USE**

- 4 Quadrants
- 3 Findings
- 2 Items of interest
- 1 Thing



<https://tinyurl.com/ycmqu724>

© Jeffrey S. Hoch, PhD

49

50

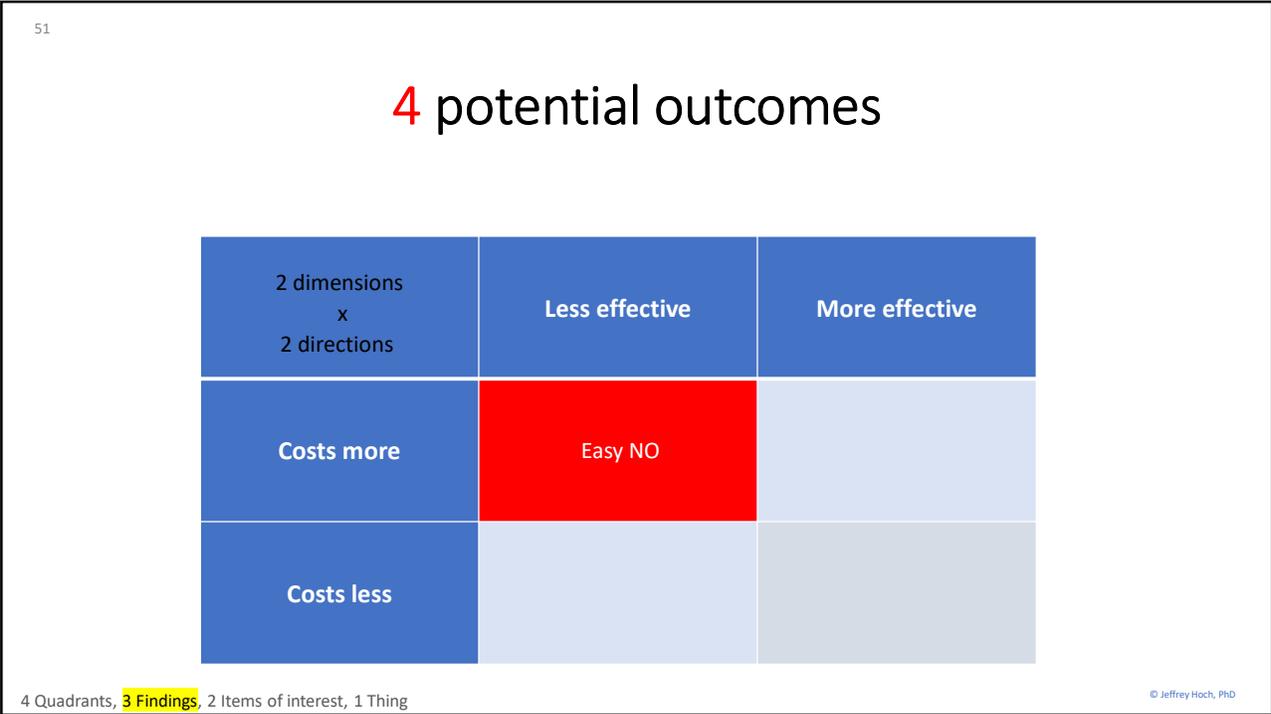
4 potential outcomes

2 dimensions x 2 directions	Less effective	More effective
Costs more		
Costs less		

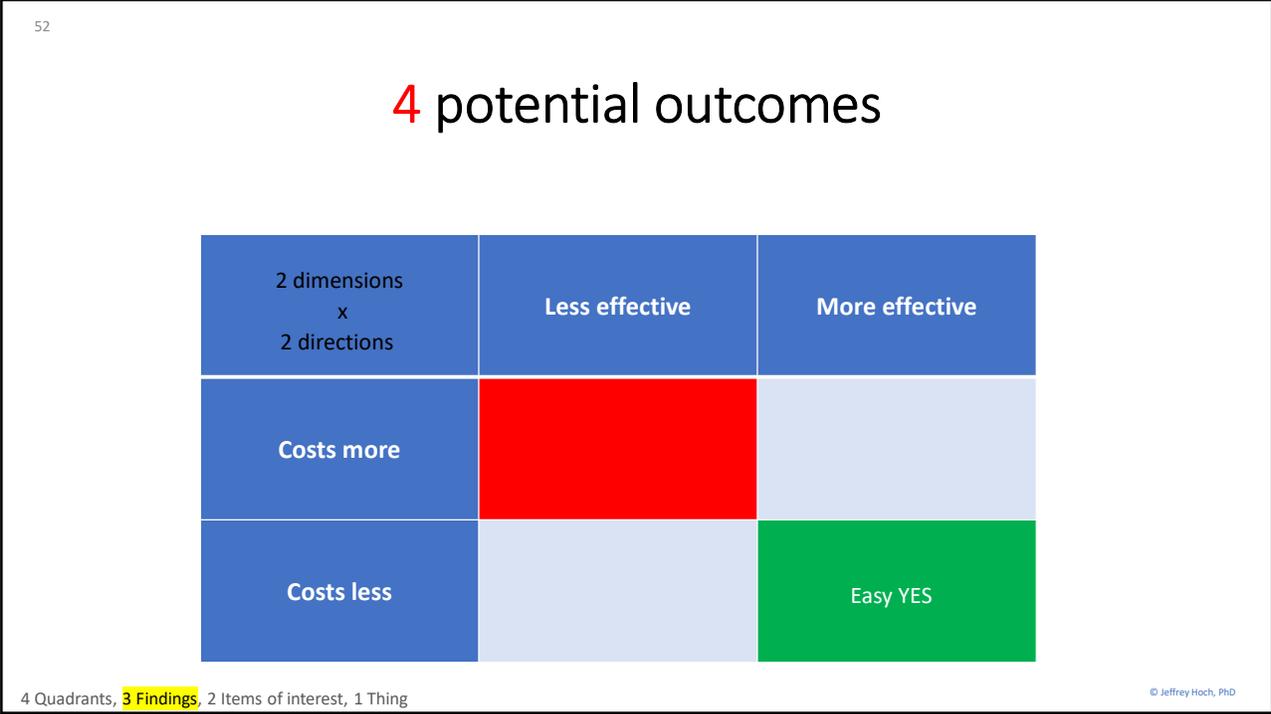
4 Quadrants, **3 Findings**, 2 Items of interest, 1 Thing

© Jeffrey Hoch, PhD

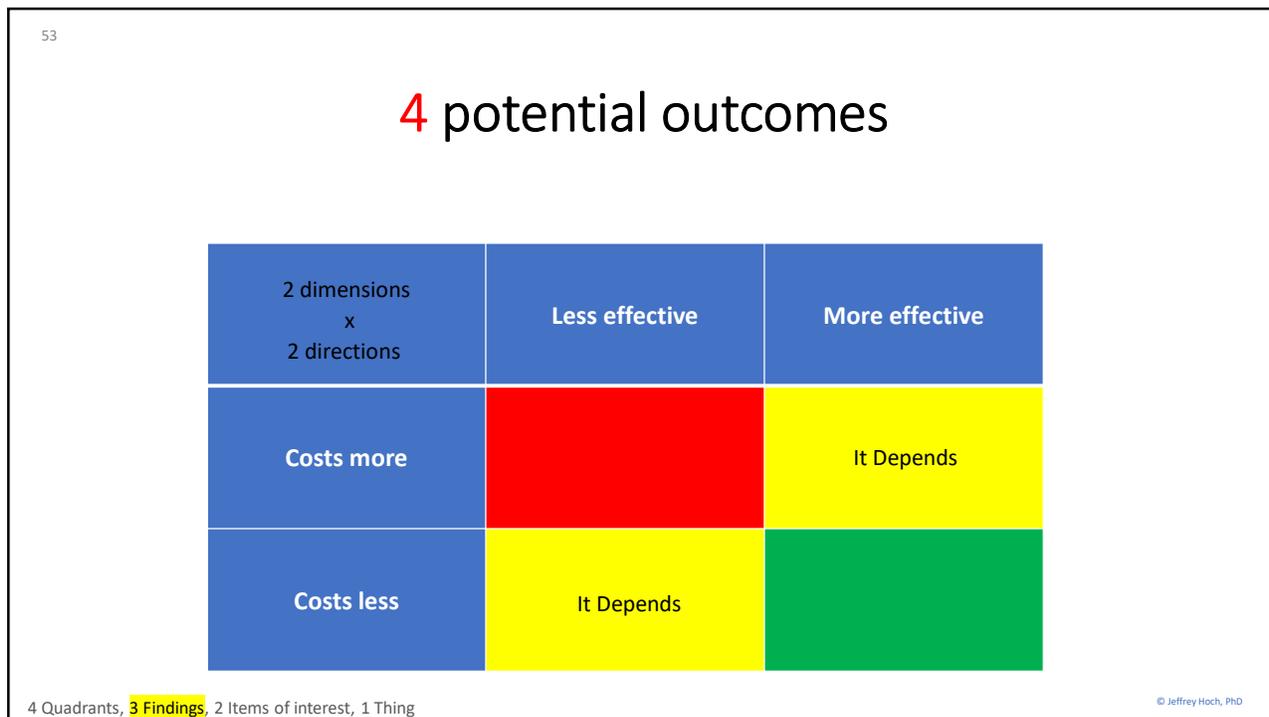
50



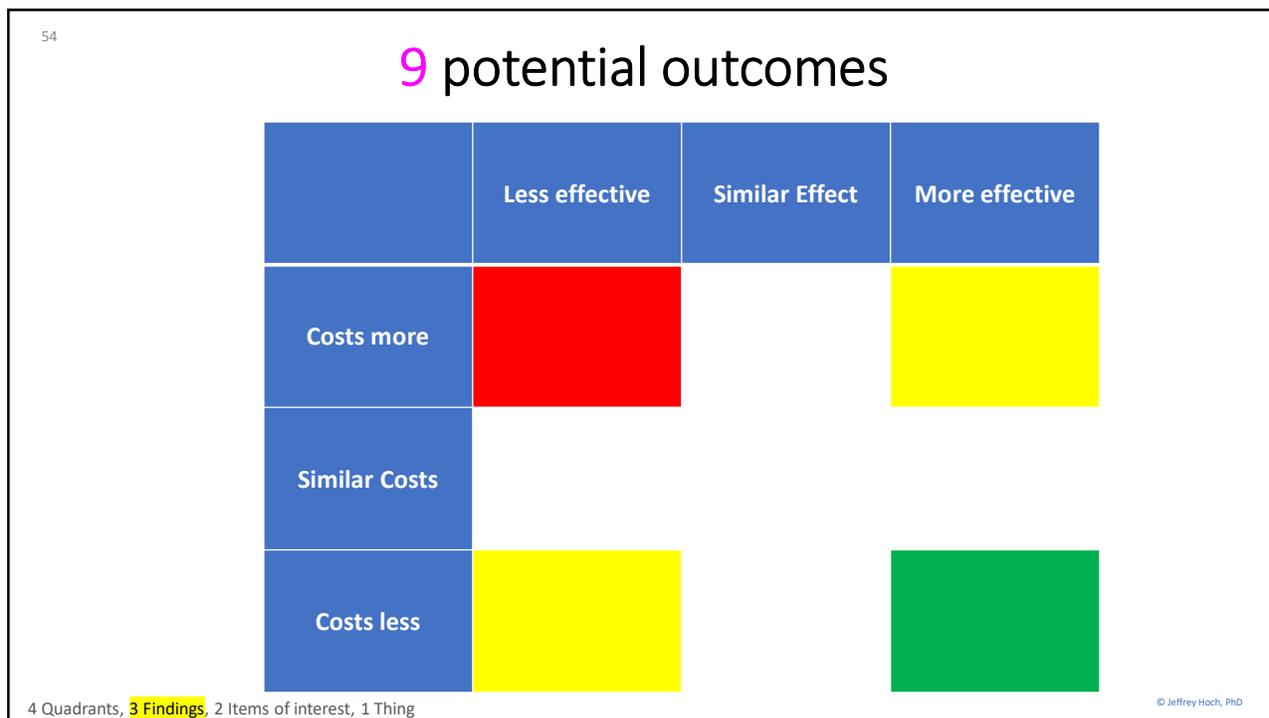
51



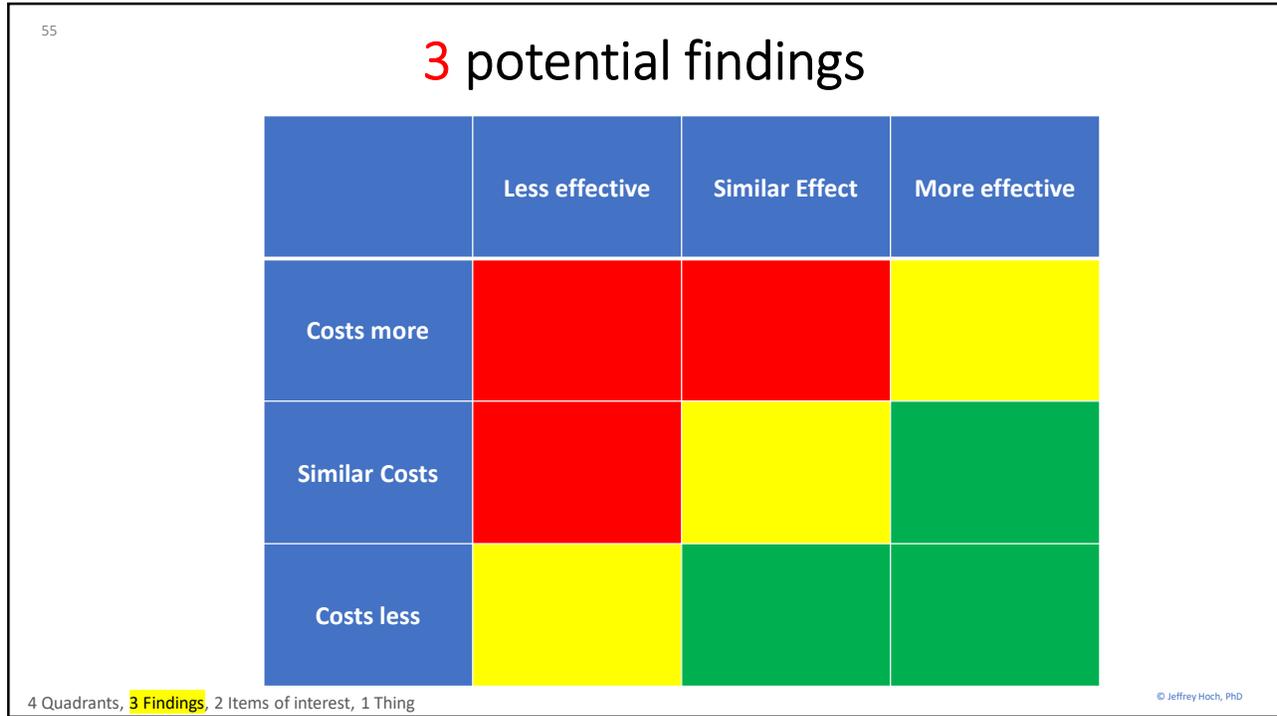
52



53



54



55

56

What do you need to know?

4 potential outcomes

2 dimensions x 2 directions	Less effective	More effective
Costs more		
Costs less		

4 Quadrants, 3 Findings, 2 Items of interest, 1 Thing

TEST YOUR UNDERSTANDING

target total volume (mL), vials, per bag ampoules with reconstitution vial(s)
Dosage: See prescribing information.
 Contains 2 x 10⁹ to 2.5 x 10⁹ CD8-positive viable T cells
 Cryopreserved in: 31.25% (w/v) of Plasma-Lyte A, 33.25% (w/v) of 5% Dextrose/0.45% sodium chloride, 20% (w/v) of 25% HSA, 10% (w/v) of 10% Dextran 40 (LMD)/5% Dextrose and 7.5% (w/v) DMSO
Store at -100°C vapor phase of liquid nitrogen.
 Properly identify intended recipient and product
 Do not use leukocyte depleting filter
 Do not irradiate
 Not evaluated for infectious substances
 Mfg. by Novartis Pharmaceuticals Corporation
 Morris Plains, NJ 07950
 U.S. License # 1244 KYMRA(US).com
 1-844-4KYMRA(US) (1-844-459-6142)
 © NOVARTIS 5024685 © Novartis
 PP Material No. 8125456 For Novartis use only
 PP Material No. 7123456
 Name: John Doe
 DOB: 01-JAN-2000
 DR: W1234 17 123456
 Expiry: 01-JAN-2018
 Batch: 12345678
 https://tinyurl.com/y8avgp85

56

57

COUNT DOWN TO **USE**

- 4 Quadrants
- 3 Findings
- 2 Items of interest
- 1 Thing



<https://tinyurl.com/ycmqu724>

© Jeffrey S. Hoch, PhD

57

58

2 items of interest: 1) Estimate

	Less effective	Same Effect	More effective
Costs more			
Costs the same			
Costs less			



4 Quadrants, 3 Findings, **2 Items of interest**, 1 Thing

© Jeffrey Hoch, PhD

58

Are we sure?

When someone yells "STOP", I never know if its in the name of love, it's Hammertime, or I should collaborate and listen...



someecards
user card

4 Quadrants, 3 Findings, 2 Items of interest, 1 Thing © Jeffrey Hoch, PhD

59

2 items of interest: 2) Uncertainty

	Less effective	Same Effect	More effective
Costs more			
Costs the same			
Costs less			



4 Quadrants, 3 Findings, 2 Items of interest, 1 Thing © Jeffrey Hoch, PhD

60

61

**2 ITEMS OF INTEREST:
 1) ESTIMATE & 2) UNCERTAINTY**

4 Quadrants, 3 Findings, 2 Items of interest, 1 Thing

© Jeffrey S. Hoch, PhD

61

62

**USING 2 ITEMS OF INTEREST:
 1) ESTIMATE & 2) UNCERTAINTY**

ESTIMATE

- **How much** extra cost?
- **How much** extra effect?

UNCERTAINTY

- What other values are possible?
- What is the 95% CI?

- **How much** extra cost per extra effect?
- **How much** more extra benefit than extra cost?

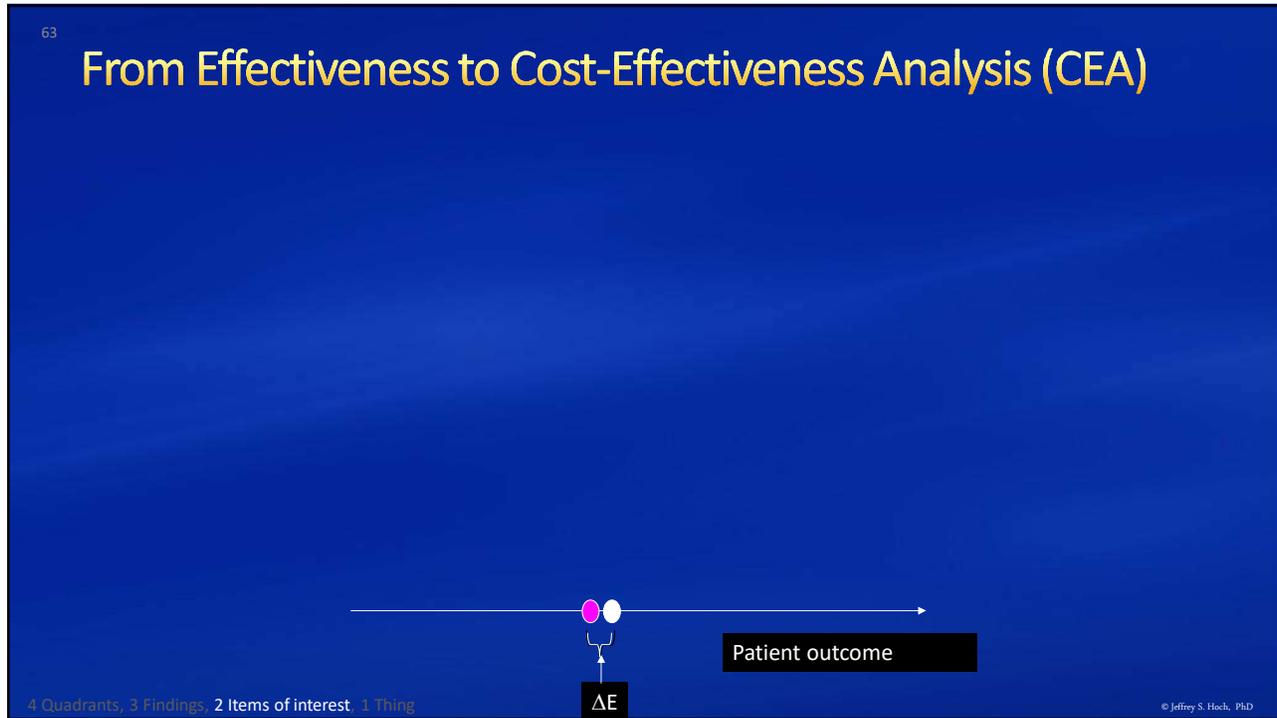
➔

\$75,000 extra cost and 6 more months of life
 $\$75,000 / 0.5 \text{ years} = \$150,000 \text{ per year of life}$

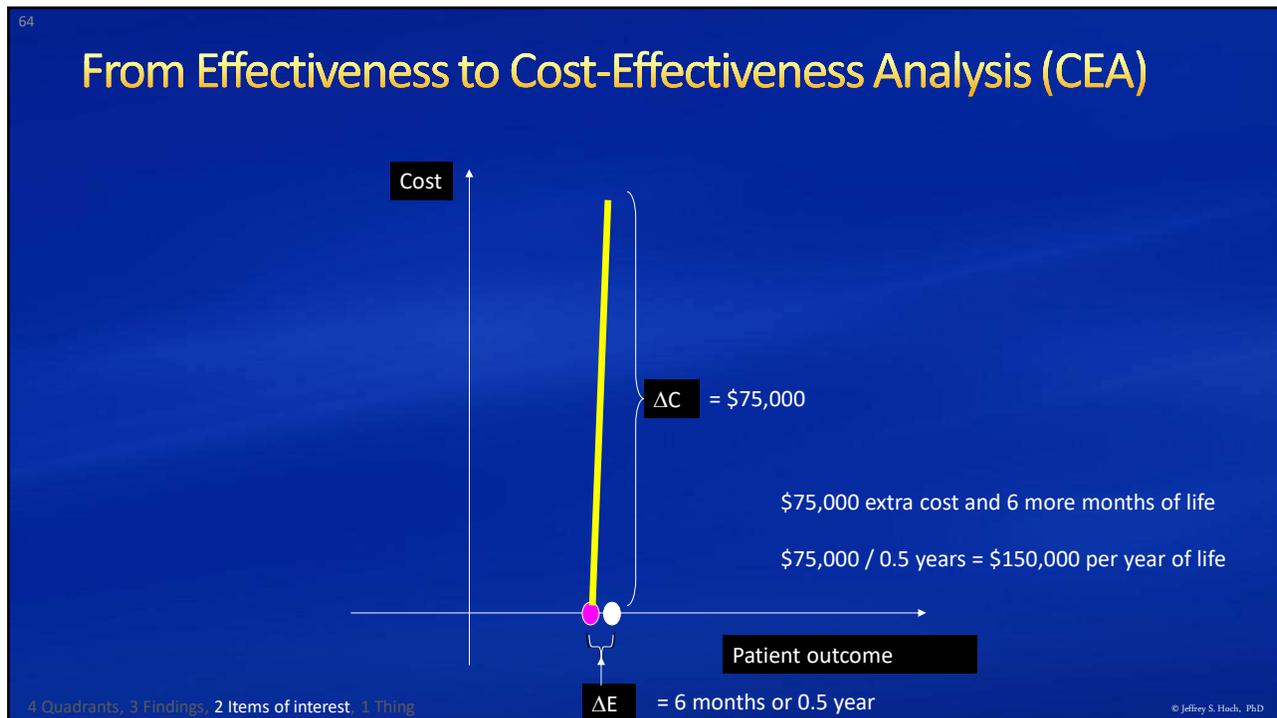
4 Quadrants, 3 Findings, 2 Items of interest, 1 Thing

© Jeffrey S. Hoch, PhD

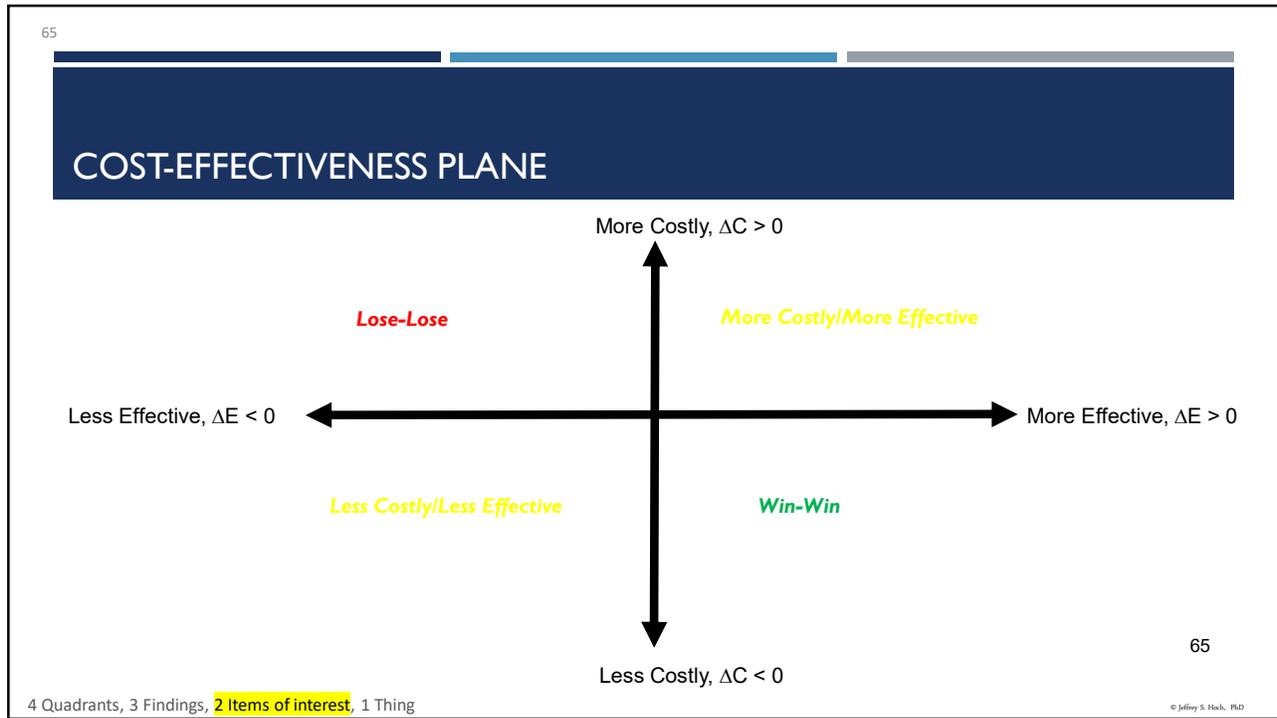
62



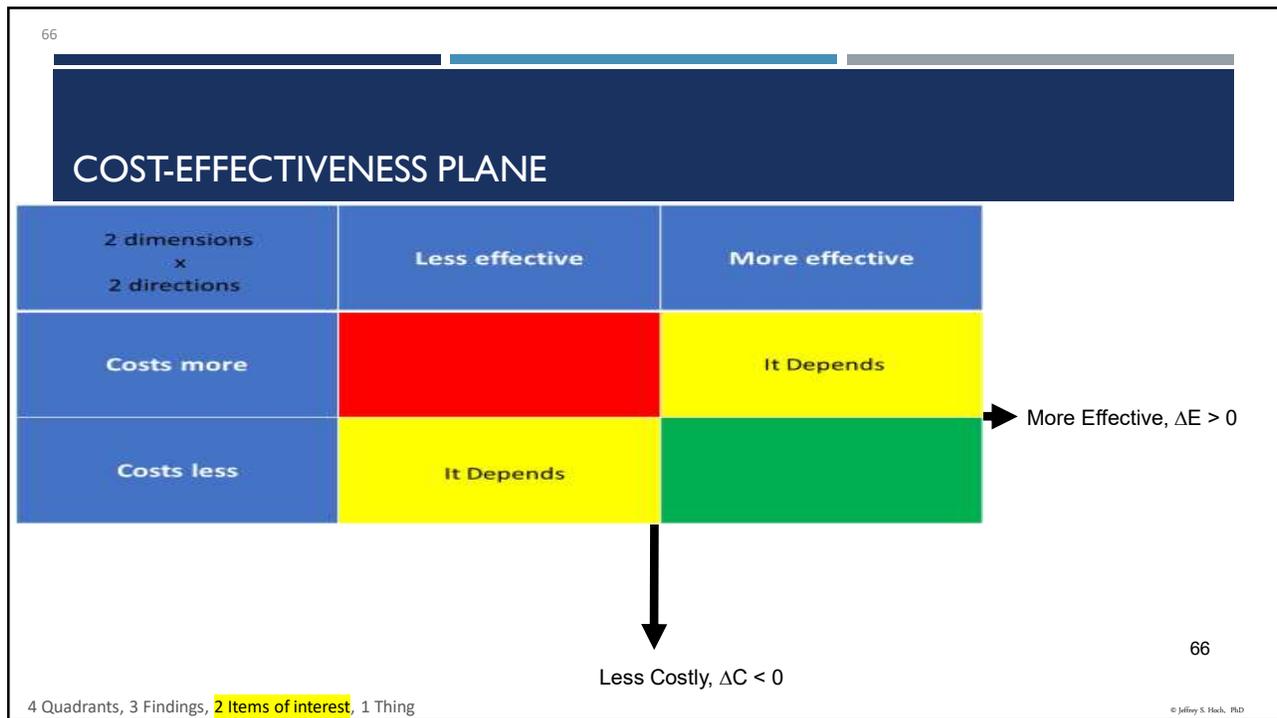
63



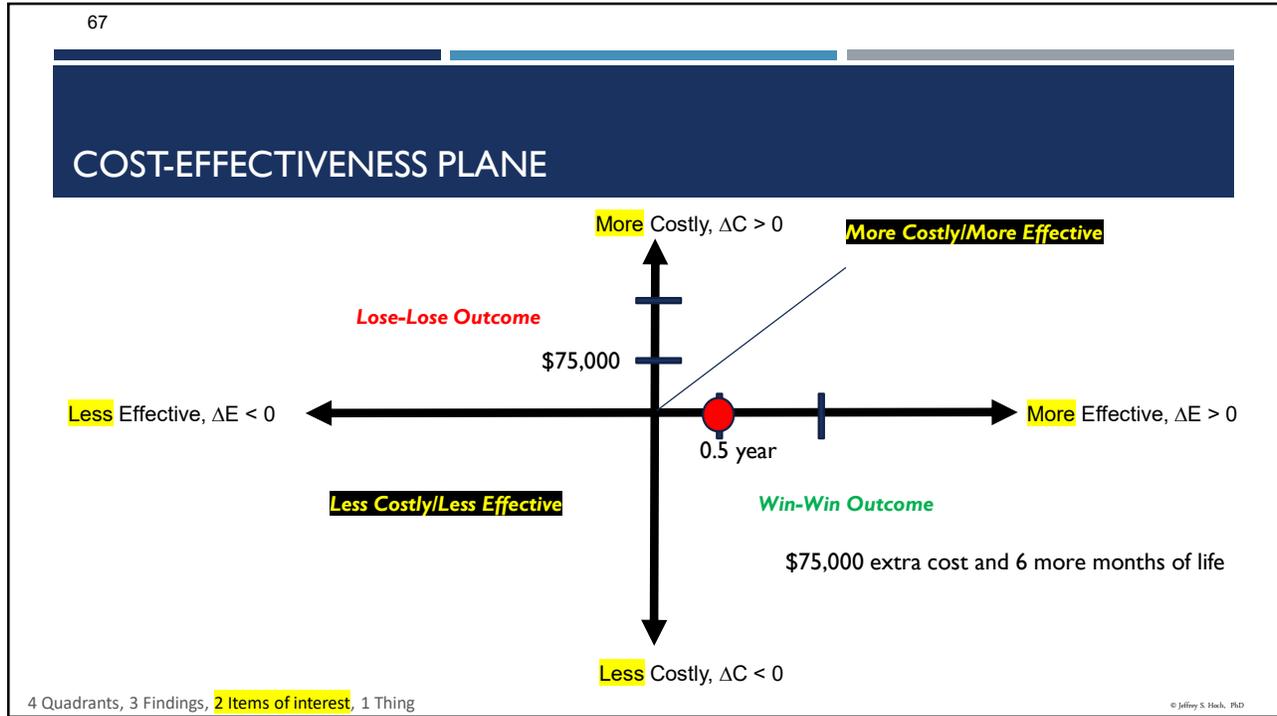
64



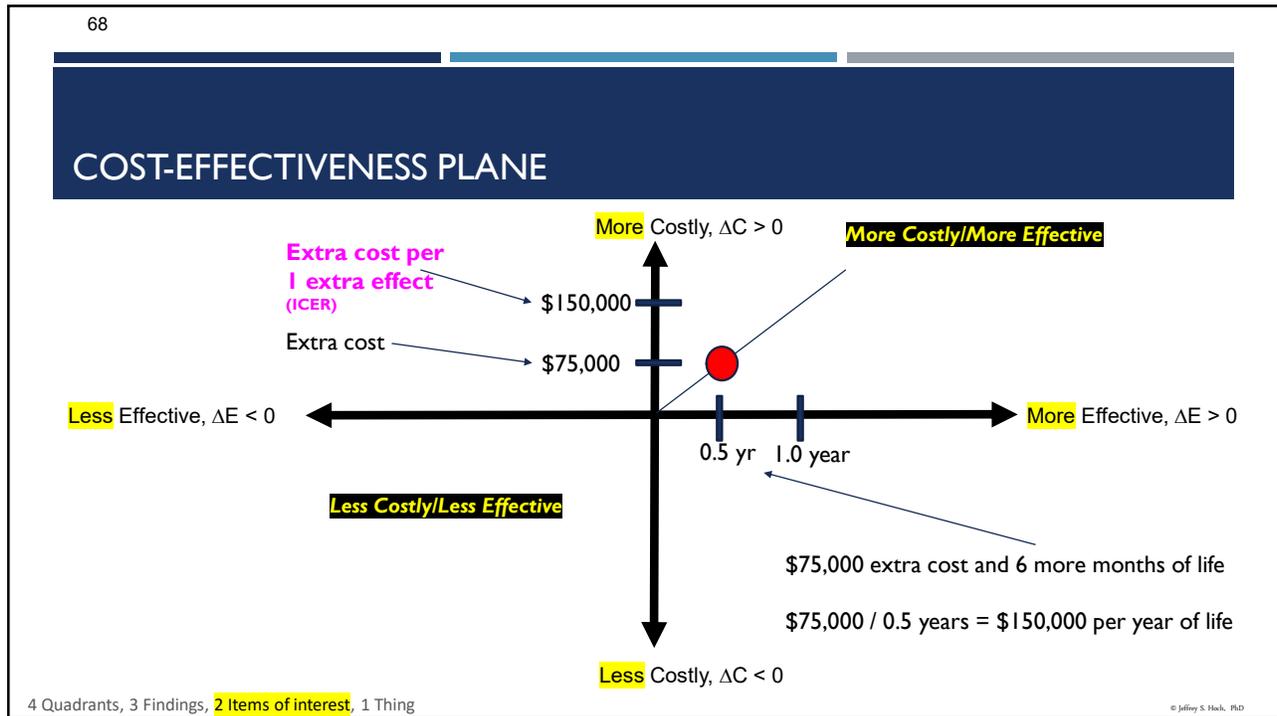
65



66



67



68

Where to go from here?

What should be done?

- Is it cost-effective?
- Is it worth it?
- Is it value for money?

4 Quadrants, 3 Findings, 2 Items of interest, 1 Thing

© Jeffrey S. Hoch, PhD

69

70

COUNT DOWN TO **USE**

- 4 Quadrants
- 3 Findings
- 2 Items of interest
- 1 Thing

<https://tinyurl.com/ycmqu724>

© Jeffrey S. Hoch, PhD

70

71

Quadrilaterals;
Perimeter

Name hope

Name the quadrilateral.

1. Bob

2. Sam

3. hary

4. Tedison

5. Cate

rectangle rhombus parallelogram squa

I have 4 right angles _____ and _____

**CHOOSING
IN THEORY VS.
PRACTICE**

4 Quadrants, 3 Findings, 2 Items of interest, **1 Thing**

© Jeffrey Hoch, PhD

71

72

**IN THEORY:
SPEND
EFFICIENTLY!**

I don't want to spend money,
but I want to buy
stuff.

someecards
user card

4 Quadrants, 3 Findings, 2 Items of interest, **1 Thing**

© Jeffrey S. Hoch, PhD

72

73

There is something odd about the choreography of the CEA...



4 Quadrants, 3 Findings, 2 Items of interest, 1 Thing

© Jeffrey S. Hoch, PhD

73

74

DEATH OF
CEA ONLY

Cause of Death:

"Patient laid down the boogie and played that funky music til he died."



someecards
user card

4 Quadrants, 3 Findings, 2 Items of interest, 1 Thing

© Jeffrey S. Hoch, PhD

74

75

WHAT IS BEING CONSIDERED?

“Given the available evidence on comparative effectiveness and incremental cost-effectiveness, and considering other benefits, disadvantages, and contextual considerations, what is the long-term value for money of treatment with acupuncture and usual care versus usual care alone for patients with chronic low back pain?”

Low: 1 votes Intermediate: 11 votes High: 2 votes



4 Quadrants, 3 Findings, 2 Items of interest, 1 Thing

© Jeffrey S. Hoch, PhD

75

How to do economic evaluation “right”?

THERE IS HELP

© Jeffrey S. Hoch, PhD

76

GUIDANCE DOCUMENTS: CHEERS TO HAVING I I PUBS!

Vintage 2013

GUIDELINE

Open Access

Consolidated Health Economic Evaluation Reporting Standards (CHEERS) statement

Don Husereau^{1,2,3,15*}, Michael Drummond⁴, Stavros Petrou⁵, Chris Carswell⁶, David Moher⁷, Dan Greenberg^{8,9}, Federico Augustovski^{10,11}, Andrew H Briggs¹², Josephine Mauskopf¹³, Elizabeth Loder^{14,16} and on behalf of the CHEERS Task Force

Abstract

Economic evaluations of health interventions pose a particular challenge for reporting. There is also a need to consolidate and update existing guidelines and promote their use in a user friendly manner. The Consolidated Health Economic Evaluation Reporting Standards (CHEERS) statement is an attempt to consolidate and update previous health economic evaluation guidelines efforts into one current, useful reporting guidance. The primary audiences for the CHEERS statement are researchers reporting economic evaluations and the editors and peer reviewers assessing them for publication.

The need for new reporting guidance was identified by a survey of medical editors. A list of possible items based on a systematic review was created. A two round, modified Delphi panel consisting of representatives from academia, clinical practice, industry, government, and the editorial community was conducted. Out of 44 candidate items, 24 items and accompanying recommendations were developed. The recommendations are contained in a user friendly, 24 item checklist. A copy of the statement, accompanying checklist, and this report can be found on the ISPOR Health Economic Evaluations Publication Guidelines Task Force website (www.ispor.org/TaskForces/EconomicPubGuidelines.asp).

We hope CHEERS will lead to better reporting, and ultimately, better health decisions. To facilitate dissemination and uptake, the CHEERS statement is being co-published across 10 health economics and medical journals. We encourage other journals and groups, to endorse CHEERS. The author team plans to review the checklist for an update in five years.

<http://tinyurl.com/y9oud52s>

Vintage 1996

Editors' short checklist and partial evaluation checklist

Item	Yes	No	Not clear
Short checklist			
(1) Is the research question stated?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(2) Are the source(s) of effectiveness estimates used clearly stated?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(3) Are the primary outcome measure(s) clearly stated?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(4) Are the methods for the estimation of quantities and unit costs described?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Partial evaluation checklist			
(1) Is the question important?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(2) Is the economic importance of the question stated?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(3) Is the topic of interest to the BMJ?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(4) Is there enough economic detail to allow peer review?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(5) If the economic content is sound would we want to publish it?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(6) Is there a reasonable chance that the economic content is sound?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Guidelines for authors and peer reviewers of economic submissions to the BMJ

M F Drummond, T O Jefferson on behalf of the BMJ Economic Evaluation Working Party

<http://tinyurl.com/ybex9fp5>

77

© Jeffrey S. Hoch, PhD

77

TWO CHECKLISTS

Table 1 CHEERS checklist—Items to include when reporting economic evaluations of health interventions

Section/Item	Item No	Recommendation	Reported on page No/line No
Title and abstract			
Title	1	Identify the study as an economic evaluation or use more specific terms such as 'cost-effectiveness analysis', and describe the interventions compared.	.....
Abstract	2	Provide a structured summary of objectives, perspective, setting, methods (including study design and inputs), results (including base case and uncertainty analyses), and conclusions.	.....
Introduction			
Background and objectives	3	Provide an explicit statement of the broader context for the study. Present the study question and its relevance for health policy or practice decisions.	.....
Methods			
Target population and subgroups	4	Describe characteristics of the base case population and subgroups analysed, including why they were chosen.	.....
Setting and location	5	State relevant aspects of the system(s) in which the decision(s) need(s) to be made.	.....
Study perspective	6	Describe the perspective of the study and relate this to the costs being evaluated.	.....
Comparators	7	Describe the interventions or strategies being compared and state why they were chosen.	.....
Time horizon	8	State the time horizon(s) over which costs and consequences are being evaluated and say why appropriate.	.....
Discount rate	9	Report the choice of discount rate(s) used for costs and outcomes and say why appropriate.	.....
Choice of health outcomes	10	Describe what outcomes were used as the measure(s) of benefit in the evaluation and their relevance for the type of analysis performed.	.....
Measurement of effectiveness			
	11a	Single study-based estimates: Describe fully the design features of the single effectiveness study and why the single study was a sufficient source of clinical effectiveness data.	.....
	11b	Synthesis-based estimates: Describe fully the methods used for identification of included studies and synthesis of clinical effectiveness data.	.....
Measurement and valuation of preference based outcomes			
	12	If applicable, describe the population and methods used to elicit preferences for outcomes.	.....
Estimating resources and costs			
	13a	Single study-based economic evaluation: Describe approaches used to estimate resource use associated with the intervention(s) under evaluation. Describe the resources used	.....

Referees' checklist (also to be used, implicitly, by authors)

Item	Yes	No	Not clear	Not appropriate
Study design				
(1) The research question is stated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(2) The economic importance of the research question is stated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(3) The viewpoint(s) of the analysis are clearly stated and justified	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(4) The rationale for choosing the alternative programmes or interventions compared is stated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(5) The alternatives being compared are clearly described	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(6) The form of economic evaluation used is stated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(7) The choice of form of economic evaluation is justified in relation to the questions addressed	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Data collection				
(8) The source(s) of effectiveness estimates used are stated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(9) Details of the design and results of effectiveness study are given (if based on a single study)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(10) Details of the method of synthesis or meta-analysis of estimates are given (if based on an overview of a number of effectiveness studies)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(11) The primary outcome measure(s) for the economic evaluation are clearly stated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(12) Methods to value health states and other benefits are stated	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(13) Details of the subjects from whom valuations were obtained are given	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(14) Productivity changes (if included) are reported separately	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(15) The relevance of productivity changes to the study question is discussed	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(6) Quantities of resources are reported separately from their unit costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(17) Methods for the estimation of quantities and unit costs are described	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(18) Currency and price data are recorded	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(19) Details of currency of price adjustments for inflation or currency conversion are given	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(20) Details of any model used are given	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(21) The choice of model used and the key parameters on which it is based are justified	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

78

© Jeffrey S. Hoch, PhD

78

TEST QUESTIONS

79

© Jeffrey S. Hoch, PhD

79

Is this a CEA?

- “The costs of caring for dementia patients are enormous and impose a tremendous economic burden on the whole of our society. The total worldwide societal cost of dementia was estimated to be US\$ 604 billion in 2010.
- “The costs of dementia dwarf those of other diseases such as stroke, heart disease, and cancer...

80

© Jeffrey S. Hoch, PhD

80

Estimate or Uncertainty?

Table 2 Incremental cost effectiveness of a genetic test for the apolipoprotein ε4 allele in combination with preventive donepezil treatment in patients with amnesic mild cognitive impairment

Strategy	Cost (Can\$)	QALYs	Δ Can\$/Δ QALYs
Targeted therapy	132,105	4.980	–
Standard of care	131,090	4.953	–
Difference	1,015	0.027	38,016

Can\$ 2009 Canadian dollars, *QALYs* quality-adjusted life-years

81

© Jeffrey S. Hoch, PhD

81

Estimate or Uncertainty?

Rate of progression to AD in patients with APOE ε4 receiving donepezil (treatment effectiveness)

Utility in AMCI patients

Donepezil treatment cost

AD treatment cost

Genetic testing cost

AMCI surveillance cost

Prevalence of APOE ε4 in AMCI patients

Discount rate

Rate of progression of AD patients to a more severe state

Utility in AD

0 20,000 40,000 60,000 80,000
Cost-effectiveness ratio (Can\$)

82

© Jeffrey S. Hoch, PhD

82



83

© Jeffrey S. Hoch, PhD

83

FINAL EXAM

- Is this cost-effective?

FINAL EXERCISE

"Economic analysis of erythropoietin use in orthopaedic surgery." by Coyle D, Lee KM, Fergusson DA, Laupacis A. Transfus Med. 1999 Mar;9(1):21-30.

- **Example:** Cost-effectiveness of epoetin-alpha (EPO) to augment preoperative autologous blood donation (PAD) in elective surgery
- **Concerns:**
 - Allogeneic (someone else's) blood might have disease
 - Autologous (your own) blood is costly to get, and so is EPO

84

© Jeffrey S. Hoch, PhD

84

BASELINE DATA		
Illness	Baseline Risk	Lifetime Costs
HIV/AIDS	2/1 000 000	\$87 290
Hepatitis B	16/1 000 000	\$8 023
Hepatitis C	10/1 000 000	\$31 115
Fatal hemolytic reaction	1.67/1 000 000	\$0
Non-fatal hemolytic reaction	52.6/1 000 000	\$2 454
Febrile Reaction	1/100	\$90
Resource Item		
Cost per unit of allogeneic blood transfused		\$210
Cost per unit of autologous blood predonated		\$277
Cost of EPO regimen		\$1 743

Clinical Effects	Costs
Use of blood products	Blood products
Risk of transfusion related disease	Transfusion related diseases
Life expectancy without additional disease	Life expectancy
Life expectancy with transfusion	Life expectancy
Review of studies with meta-analysis of efficacy of EPO	Literature review
Literature review	Literature review
Pharmacy list price	Literature review

DECISION TREE FOR EPO TO AUGMENT PAD

FEEDING DATA TO A MODEL

85

COST EFFECTIVENESS RESULTS

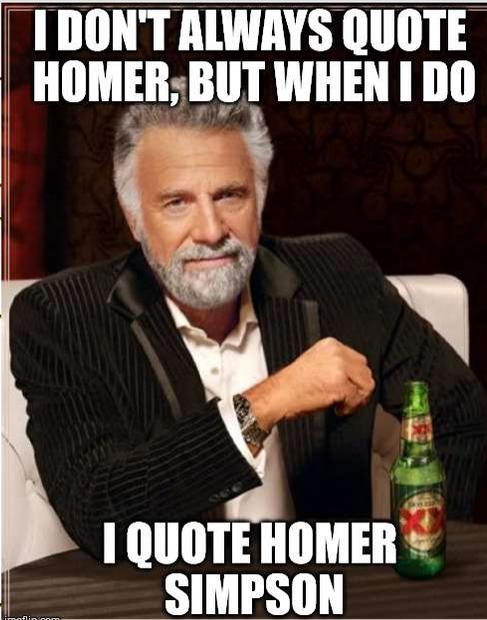
Intervention	Life Years	Cost	Average Cost per life year
EPO + PAD	13.037731	2903	\$222.66 per life

Is EPO cost-effective?

86

COST EFFECTIVENESS BY HOMER

Intervention	Life Years	Cost
PAD	13.037725	968
EPO + PAD	13.037731	2903



Is EPO cost-effective?

87 © Jeffrey S. Hoch, PhD

87

COST EFFECTIVENESS RESULT BY HOMER SIMPSON

Intervention	Life Years	Cost	Average life
PAD	13.037725	968	\$74.25 per life
EPO + PAD	13.037731	2903	\$222.66 per life



Is EPO cost-effective?

88 © Jeffrey Hoch, PhD

What do we already know (what can we already achieve w/o EPO)?

88

COST EFFECTIVENESS RESULTS

Intervention	Life Years		Cost		
PAD	13.037725		968		
EPO + PAD	13.037731		2903		

↑

89

TO USE CEA, YOU MUST HAVE ...

- 4 Quadrants → More costly, more effective
- 3 Findings → Easy no
- 2 Items of interest →
- 1 Thing $\Delta C = \$1935$ $\Delta E = 3$ minutes;
 $\Delta C/\Delta E = 330$ mill per 1 YR
NO uncertainty shown

<https://tinyurl.com/yqmqu724>

90

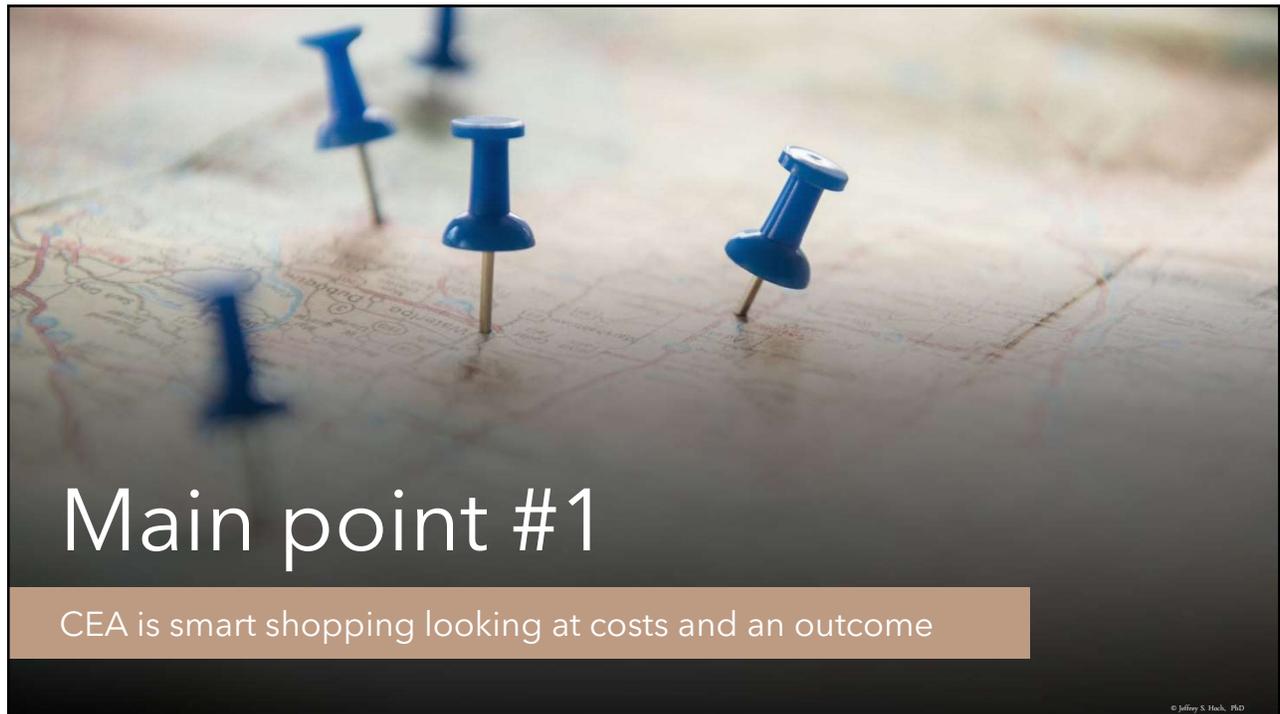
AS HEALTHCARE BECOMES MORE EXPENSIVE...

There will be more focus on “value” (i.e., cost and effectiveness of new treatments). Cost-effectiveness analysis (CEA) is a tool used throughout the world to help inform policy. The questions you ask when “smart shopping” are the same ones users of CEA should ask

91

© Jeffrey S. Hoch, PhD

91



Main point #1

CEA is smart shopping looking at costs and an outcome

© Jeffrey S. Hoch, PhD

92



Main point #2

Collect evidence to compare what you get and what it costs

© Jeffrey S. Hoch, PhD

93



Main point #3

Help is available

© Jeffrey S. Hoch, PhD

94

Contact information



E: jshoch@ucdavis.edu
T: @j_hoch
https://twitter.com/j_hoch

• jshoch@ucdavis.edu

Where was the American Declaration of Independence signed?

At the bottom.



95

© Jeffrey S. Hoch, PhD

Solid Liquid Gas

~~22.~~ In which state do the particles show the **most** movement?
California

~~23.~~ In which state do the particles show the **least** movement?
New Jersey